



Mile High Chapter

October 20th 2011
5:00 PM to 8:20 PM

Top floor of the Hotel VQ
(formerly Red Lion Downtown)
1975 Mile High Stadium Circle
Denver, Co 80204

Reserve your seat by October
17th at www.aitpmilehigh.org

Fee
\$25 Student members
\$29 AITP and RMIMA members
\$39 All others

Schedule
5:00 Meet and network with
presenters
6:00 Nancy Whitsel
Presentation
6:45 Dinner (vegetarian on
request)
7:05 Business Meeting
7:15 John Price keynote
8:15 Prize drawing



Join us on Facebook and
LinkedIn -- search for the AITP
Mile High Chapter group.



No matter how sophisticated the technology, it still takes people!™

The Mile High Chapter of the
AITP, a nonprofit organization
dedicated to continuing ethical
IT leadership and management
development from the
classroom to the boardroom.

Want effective security? Trust your people!

Do you run a small-to-medium sized business? IT shop? Compliance team? Are you tasked with implementing security for an organization that is attempting to pass a customer audit, SAS70 or set of regulations? Where do you start?

If your background is in technology, chances are that you will be purchasing and deploying security tools. If your background is in legal/compliance, you probably will be frantically writing policies complete with plenty of “thou shalt” and “thou shalt nots”. While both of these approaches are valid and necessary, they are incomplete. By themselves, they may provide the illusion of security, but as many companies have found, that illusion is easily shattered and the costs can be staggering.

John Price has been developing security strategies and solutions for various sized companies since 1995. Currently he serves as Vice-President, IT Operations and corporate security officer for a financial services firm. As a technologist, he is quite impressed with the sophistication of security tools and processes in the market today, but believes there is a gaping chasm in the development of employees as security resources.

“Companies spend a lot of time and money deploying policies that make no sense to the employees. Furthermore, security is treated as a ‘stick’ and rarely is uniformly enforced, leading to a lack of respect for the policies, and for the management that implements them.” John offers insight into the first leg of the people/process/technology pyramid- one that is often overlooked or underutilized in most companies’ security strategies: People.

Six Management Skills for Success

During this interactive and engaging workshop, Nancy Whitsel will share her time proven recommendations and methods on: 1) Time Management, Setting Priorities and Goals; 3) Communication; 4) Coaching Staff; 5) Managing Conflict; 6) Mentoring Young Leaders; 7) Excellent Client Service



Nancy Whitsel is a management consultant, human resource professional, and a dynamic speaker. Her company, **Performance Resources Consulting** focuses on training supervisors and managers to get the best performance from their staff. You will find that Nancy’s attitude of enlightened leadership, team building and mentoring are powerful

motivational tools. She incorporates many principles of progressive management philosophy into every skill-building workshop. American Counsel of Engineering Companies of Colorado is the sponsor of her highly successful series of 16 ‘people management’ workshops for engineering project managers. This Future Leader program was honored with the ACEC Presidents Award as recognition for 10 years of outstanding service to the members. You are sure to gain valuable management tips from this engaging program.